



Glenn Beitzl

Principal – Pacific Cost Segregation
Los Angeles, California

Engineering Tax Specialists

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PCS website
www.pacseg.com
www.pacificcostseg.com

Industries

Real estate

Retail Services &
Development

Commercial

Manufacturing

Gaming & Hospitality

Residential

Sports & Entertainment

Pharmaceutical & Medical

Wind Energy

Professional Affiliations

American Society of Cost
Segregation Professionals,
Senior Member #S0086-08
www.ascsp.org

International Conference of
Building Officials

Associated General
Contractors

Education

B.S., Industrial Engineering,
Construction Management -
California State University,
Long Beach, CA

Glenn Beitzl is a Principal and co-founder of Pacific Cost Segregation (PCS), and has been actively involved in the cost segregation business since 1985. He has conducted numerous cost segregation studies on a wide variety of nationally recognized clients including Fortune 500 companies. He has performed projects in various industries ranging in size from small tenant improvements to over \$1 billion in construction costs. Mr. Beitzl's vast expertise in construction cost engineering and knowledge of applicable tax law has resulted in substantial tax depreciation benefits for his clients.

Mr. Beitzl's prior experience includes serving as the West Region Director of Cost Segregation with The Schonbraun McCann Group (a subsidiary of FTI Consulting), and Director of Navigant Consulting, Inc.'s Cost Segregation Fixed Assets practice in Los Angeles. Previously he held a leadership position within PricewaterhouseCoopers' Fixed Assets Solutions Team where he served for six years on the firm's National Cost Segregation Leadership Committee. Mr. Beitzl also co-instructed the "Income Tax Strategies for Fixed Assets and Cost Segregation Studies" seminar at the yearly Tax Leadership Conference. While at Arthur Consulting Group, Mr. Beitzl managed a wide range of cost segregation projects and was also instrumental in the design of their proprietary cost segregation software.

Mr. Beitzl's extensive cost segregation background, client base and industry experience includes; retail and retail developers, restaurant, hospitality, golfing, gaming, automobile research / design and manufacturing, food products manufacturing, sports venues, financial institutions, commercial office and tenant leaseholds, REITs, data storage and processing, Hi-Tech wafer fabrication, and pharmaceutical / Biotech sectors.

Mr. Beitzl has prepared cost segregation depreciation studies on self-constructed assets, purchase acquisitions, rehabilitation, and expansion projects. He has performed other related studies; such as, construction claims resolution, insurable value, disposed property ("ghost assets"), multiple location statistical sampling, Like Kind Exchange (Section 1031), and Change in Accounting Methods (Form 3115) fixed asset review / depreciation optimization studies under Revenue Procedures 99-49, 2002-9 and 2008-52. In addition, Mr. Beitzl has completed cost segregation studies following procedures as described in the IRS Cost Segregation Audit Techniques Guide, as well as IRS Industry Specific Guidance (Field Directives) for; Retail, Restaurant, Gaming, and Pharmaceutical Biotechnology industries. His IRS mitigation and audit support experience aided in the sustained (no-change adjustments) on the subsequent IRS reviews of his completed projects.

Mr. Beitzl holds a B.S. in Industrial Engineering, Construction Management from California State University of Long Beach and is a Senior Member of the American Society of Cost Segregation Professionals (ASCSP). Mr. Beitzl held affiliate memberships with the International Conference of Building Officials, and the Associated General Contractors.

